WELCOME TO OUR TH YEAR



2018

Focused on Growth

- 50 years as the preeminent service provider to many of the world's leading private banks, money managers, institutions and family offices
- > \$1.52 billion annual revenue
- > 8,600 client relationships
- **3,650** employees globally
- **\$861 billion** in AUA and AUM

Wealth Market - Opportunities

SEI New ways. New answers.*



Headwinds

- > Evolving competitive pressures
- > Complex regulatory environment
- > Magnitude of change related to platform conversion

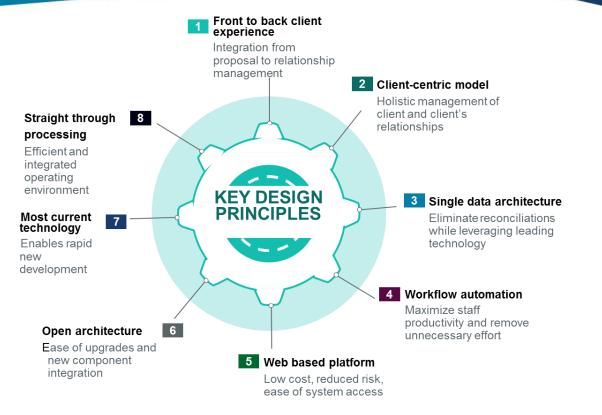


Tailwinds

- > Regulation driving increased need for advice
- > Pension Freedoms creating a significant new market opportunity
- > PSD2 & open banking driving access to richer data set
- Digital transformation, advanced technology, and machine learning driving need to replace legacy systems
- > Operational inefficiency in current models
- > Growing acceptance of outsourcing with improved transparency

SEI Wealth Platform Design Principles

SEI New ways. New answers.*



Unified Experience Powering connected solutions

SEI New ways. New answers.*



Our Mission



We co-source and deliver innovative, comprehensive wealth management solutions to help our <u>clients</u> achieve lasting <u>success</u>.

Success Through Partnerships



WELCOME TO OUR TH YEAR

