

APEX Programme Delivery Services

The Reality

84% of change initiatives fail*. A stark statistic that emphasises the difficulties of change delivery, particularly within Financial Services. Highly regulated products, a complex distribution chain and rapidly changing technology present a challenging landscape.

The Altus Approach

Altus has built its reputation on helping our clients overcome these challenges through the application of deep industry insight, with rigorously engineered models and repeatable methods.

We have combined these differentiators with change delivery excellence to create APEX: The Altus framework for Programme Delivery. The framework leverages the skills of our permanent consultants together with trusted delivery partners, to provide guaranteed outcomes for our clients and ensure they are in the 16% that succeed.

APEX provides a full range of project services, which can be provided individually or in combination, depending on the size, scale and complexity of the engagement, and is fully configurable to client requirements.

Facts at a glance

- A full suite of delivery services that complement Altus' Consulting and Digital offerings
- Financial Services specific, compatible with all major methodologies
- 12 services that can be provided individually or in combination
- Innovative managed service model that delivers assured outcomes and provides cost certainty
- Services blend Altus business and digital consultants, with specialist delivery partners
- Altus takes responsibility for IR35 Status Determination of third party suppliers, where appropriate
- Services incorporate access to Altus Consulting knowledge, models and industry insight
- APEX integrates with clients' own change governance

The Altus Mission

Our mission is to drive positive transformation in Financial Services for our clients and their customers. Whether that's through bold strategy, robust designs, innovative technology or reliable delivery, our team of consultants are passionate about improving the industry they work in.



Change Delivery Excellence & Structured Methodology

The APEX services are founded upon many years of Altus' transformation experience, together with project management and agile best practice. The 11 services are specifically designed to support all types of change delivery used by our clients including Lean, Kanban, Six Sigma, Agile, SAFe, and Waterfall. Every service has a unique Altus-developed framework that can be configured to the client's specific circumstances, whilst providing assurance of quality outcomes through a structured and repeatable methodology.

This approach enables small, agile teams to deliver complex programmes without the need for over-resourcing or excessive bureaucracy.

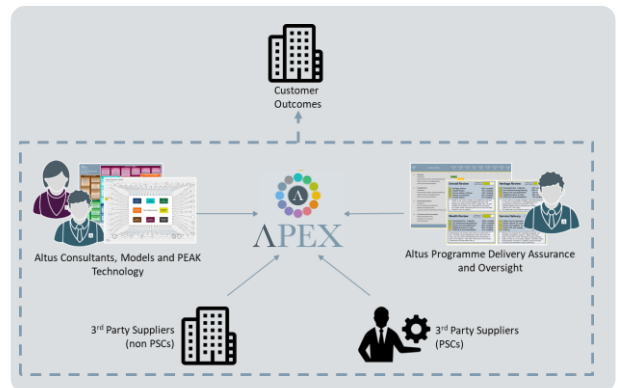
"Altus has been instrumental in helping us to successfully recover a critical transformation programme. We have benefited from access to the right high-quality experts at the right time, whether supporting Board decision-making or hands-on delivery of the programme. The Altus team has always been focused on our success throughout."

Gordon Hull, CEO, British Friendly

Why a Managed Service?

Altus Managed Services deliver improved outcomes, cost certainty and regulatory (IR35) confidence for clients, over traditional resourcing methods. Managed services combine our consulting skills, knowledge and industry information with selected specialist (associate) suppliers where required, to meet specified outcomes over a set period, for a fixed cost.

All suppliers undergo a rigorous vetting process and are trusted by Altus. APEX managed service engagements are closely monitored and governed to provide delivery assurance to the client, including regular service reviews.



Altus provides a full suite of services to support Financial Services change, end-to-end

Altus
Consulting
People | Passion | Partnership

A wealth of Financial Services strategy, proposition, regulation, operations and change expertise, backed up by our Industry Reference models.


APEX

APEX is Altus Consulting's robust framework of FS programme delivery services, providing a solid backbone for delivering change.

PEAK

Our own innovative tech. PEAK sits at the heart of what we do, making change happen faster by enabling real-time analysis and regulatory assessment.

DigitalBar
INSURANCE SECTOR

DigitalBar is a specialist benchmarking product that monitors, ranks and promotes digital excellence in the insurance sector.

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