Sticking to the Flight Plan

Ben Hammond – Platforms Director

Altus

HARGREAVES
LANSDOWN

Altus | altus.co.uk

The Christmas tipple of

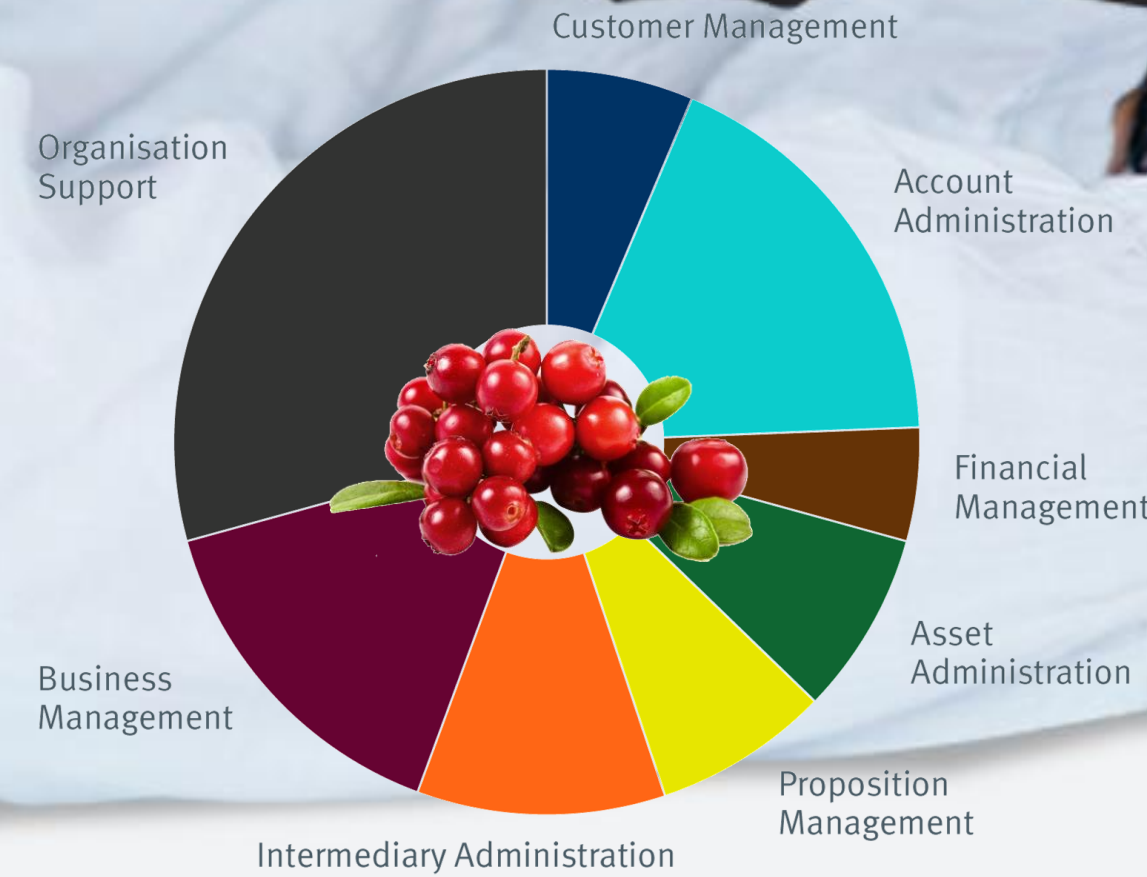
COST

Typical Platform Capability Cost View

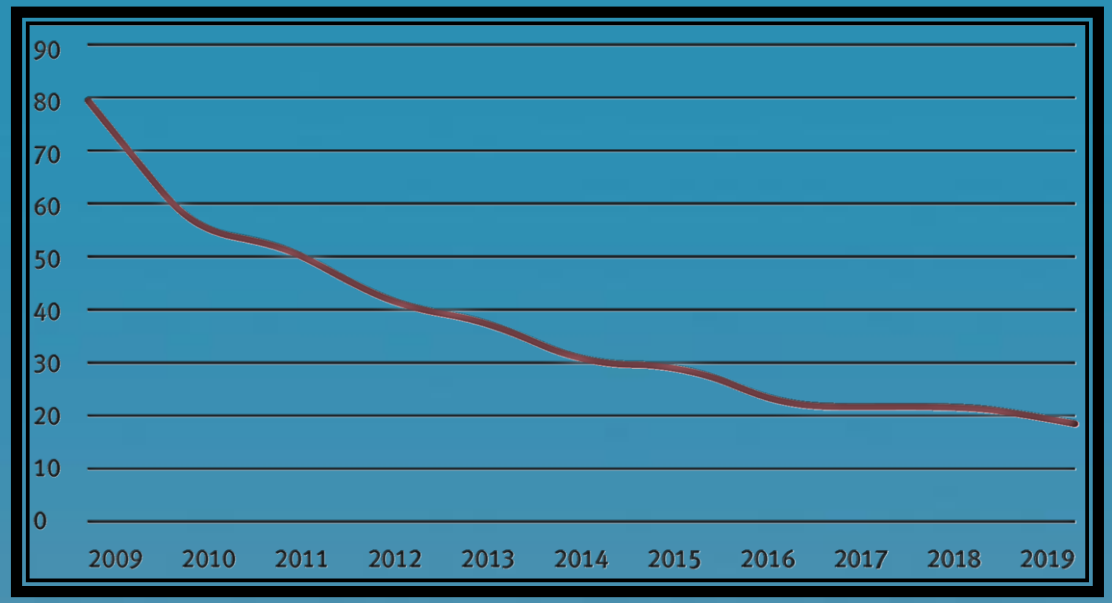
The Christmas tipple of

COST

Typical Platform Capability Cost View



Platform Industry Run Costs



Cost in Bps

AUA

38%

Total Revenue

2017

£1.39bn

32%

2019

£1.75bn

Revenue in Bps

2017

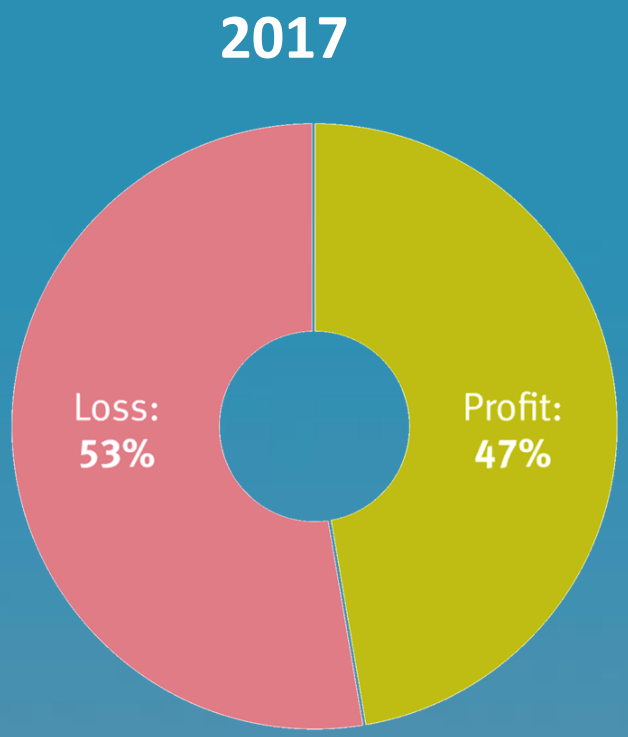
21Bps

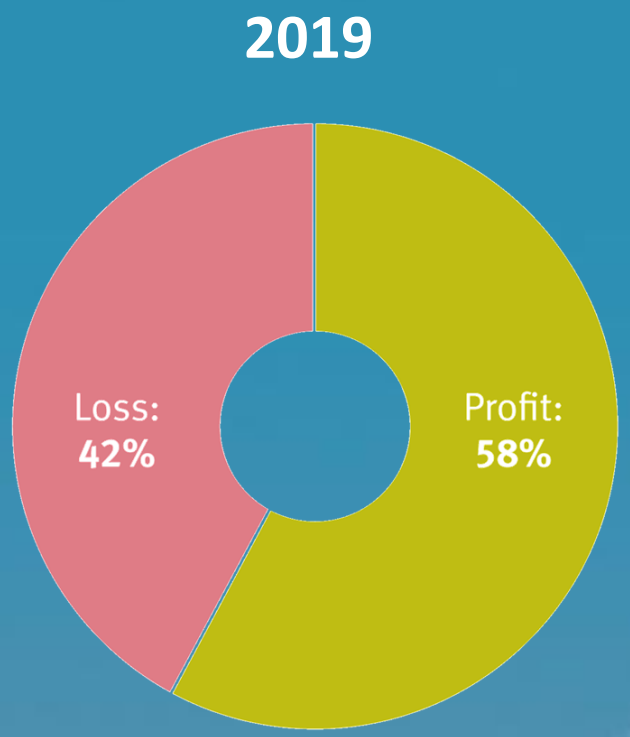
5%

2019

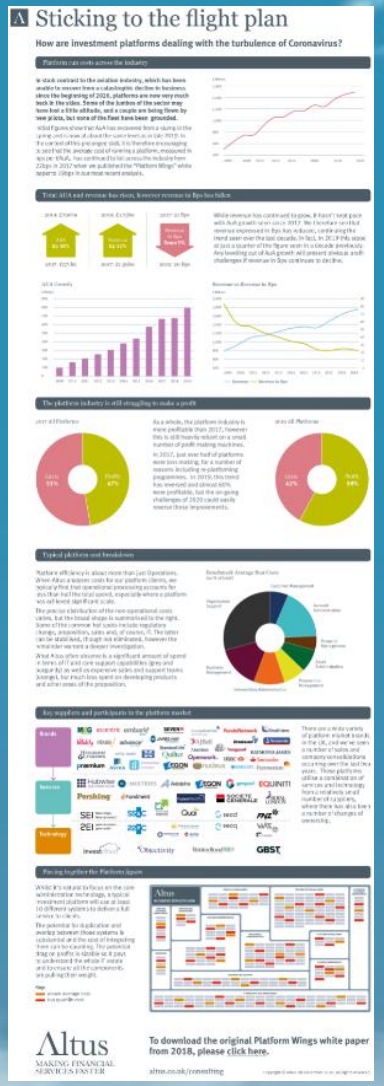
20Bps

Percentage of Platforms in Profit





JAMES HAY
PARTNERSHIP
ascentric
wealthtime
novia
Parmenion
It's your future.
nucleus


Sticking to the flight plan
How are investment platforms dealing with the turbulence of Coronavirus?
Platform ran riots across the industry
Total AUA and revenue has risen, however revenue in Bps has fallen
The platform industry is still struggling to make a profit
Typical platform cost breakdown
Key suppliers and participants in the platform market
Pieces together the Platform jigsaw
Altus
MAKING FINANCIAL SERVICES FASTER
To download the original Platform Wings white paper from 2018, please click here.
altus.co.uk/consulting